



West Hants
something inspiring awaits

WEST HANTS REGIONAL MUNICIPALITY REPORT

Information ☐		Recommendation ☒		Decision Request ☐		Councillor Activity ☐	
Property ☒	Public Opinion ☐	Environment ☐	Social ☐	Economic ☒	Councillor Activity ☐		

To: Committee of the Whole

Submitted by: 
Todd Richard, Director, Public Works

Date: June 11, 2024

Subject: Purchase of Equipment – Combination Vacuum Truck

LEGISLATIVE AUTHORITY

Nova Scotia Municipal Government Act, Section 65 authorizes Council to expend funds for municipal purposes.

RECOMMENDATION or DECISION REQUEST

It is recommended for Committee of the Whole to recommend to Council that:

Council authorize staff to purchase one Combination Vacuum Truck for the quoted Canoe Procurement price of \$724,542.75, from Joe John Equipment, plus a \$15,000 contingency for a total of \$739,542.75 plus net HST.

BACKGROUND

The equipment was identified and approved in the 2024-25 Capital budget. Public Works have had the opportunity to operate and explore current equipment that would meet our needs. Equipment suppliers have provided new demo units at our shop for our operations staff to review and explore the different options and controls for each unit. Staff have requested

pricing on applicable units that meet our specifications. Both suppliers are members of Canoe Procurement and have provided a firm quote.

Vendor	Canoe Procurement Quote	Delivery Date
SNY Solutions Inc. Dartmouth NS	\$737,091.36 plus net HST	Early 2025 TBD
Joe Johnson Equipment, Dartmouth NS	\$724,542.75 plus net HST	October 2024
Price Difference	\$12,548.61	

DISCUSSION

The recommendation is for a piece of equipment that will best meet our needs, follows our specifications and is chosen by many other municipalities and private contractors that utilize this equipment. The vendor recommended also has the shortest delivery time.

This specialized equipment will allow public works to improve and catch up on deferred maintenance due to lack of available resources and cost of contracting out this service. This equipment will service and maintain the following:

- 33 Sewage Lift Stations
- Over 1200 Manholes
- Over 106 Kilometers of Sewer and Storm Mains
- Over 800 Catch Basins
- 1131 Water Valves
- Numerous Tanks and Basins in Water and Sewer Facilities
- Storm water piped and ditch system maintenance including culverts
- Hydro Excavation for Water Utility work
- Reduce Sewer Odors by cleaning sewer mains that accumulate material
- Reduce Sewer Backups
- Assist with Emergency repairs of sewer mains and lift stations

NEXT STEPS

Pending approval of Council, staff would issue a Purchase Order to the successful vendor.

FINANCIAL IMPLICATIONS

Canoe Procurement was the utilized procurement method for this piece of equipment. The total cost of the equipment is \$755,625.63, after the HST rebate.

2024-25 Capital Budget – Vacuum Truck / Jet Rodder

2024-25 Cost	\$724,542.75
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Non-Recoverable Tax (4.29%)	<u>\$31,082.88</u>
Total 2024-25 Expected Cost	\$755,625.63
<i>2024-25 Roads Capital</i>	<i>\$200,000.00</i>
<i>2024-25 West Hants Water Capital</i>	<i>\$100,000.00</i>
<i>2024-25 Windsor Water Capital</i>	<i>\$100,000.00</i>
<i>2024-25 Sewer Capital</i>	<u><i>\$400,000.00</i></u>
2024-25 Total Budget Value	\$800,000.00
Variance (over budget)	\$44,374.37

Within the 2024-25 Capital Budget, this Combination Vacuum Truck is scheduled to be funded through long-term debt. As this piece of equipment has come in under budget, below is the proposed updated to the funding for it:

Department	Funding Source	2024-25 Budgeted Funding	Proposed Updated Funding
Public Works – General	Municipal Finance Division (long-term debt)	\$200,000.00	\$188,906.41
WHRM Sewer	Municipal Finance Division (long-term debt)	\$400,000.00	\$377,812.81
West Hants Water	Municipal Finance Division (long-term debt)	\$100,000.00	\$94,453.20
Windsor Water	Municipal Finance Division (long-term debt)	\$100,000.00	\$94,453.20

The Combination Vacuum Truck coming in \$44,374.37 under budget, allows the Municipal Utilities to borrow less, and to request long-term debt of \$33,280.78 less than budgeted for, creating an estimated \$2,838 annual savings in debt serving costs for the Municipality.

The estimated debt servicing for each utility will be \$8,055.78 and for the Municipality \$48,334.68.

ALTERNATIVES

1. Council may choose not to proceed with the equipment purchase.

ATTACHMENTS

Joe Johnson – Canoe Procurement Bid Price

SNT Solutions – Canoe Procurement Bid Price

CHIEF ADMINISTRATIVE OFFICER REVIEW

The equipment purchase is in alignment with the 2024-25 Capital budget approvals.
I support the recommendation.

Report Prepared by: 

Todd Richard, Director of Public Works

Report Approved by: _____
Mark Phillips, Chief Administrative Officer